

2016 IMPACT REPORT



"Thanks to Hebrew Free Loan, I could open my restaurant and cover costs until we started turning a profit. Sababa now serves 300 people a day and is opening a second location. Hebrew Free Loan makes me proud and grateful to be part of the Jewish community."

> — **Guy Eshel** Business loan recipient

WHO WE ARE

What We Do

Hebrew Free Loan provides zero-interest loans to help individuals in Northern California achieve self-sufficiency. As loans are repaid, funds are recycled to make new loans.

By offering loans, rather than charity, Hebrew Free Loan helps people to become, and remain, self-sufficient — while maintaining their dignity.

Types of Loans Our loans support those who are facing serious financial challenges or pursuing life dreams.

Adoption Up to \$15,000 Business Up to \$50,000 Debt Consolidation Up to \$15,000 Emergency Up to \$2,000 First-Time Homebuyer Up to \$25,000 Health Care Up to \$15,000 Jewish Organization Up to \$50,000 Life Cycle Up to \$6,000 **Nonsectarian Student** Up to \$6,000 per academic year

2017 TOP-RATED

Personal *Up to \$15,000*

Recently Unemployed Up to \$2,500 per month, \$15,000 total

Special Needs Up to \$15,000

Student Up to \$6,000 per academic year for undergraduates; up to \$10,000 per academic year for graduate and vocational students

A YEAR IN NUMBERS ...

Financial Activity July 1, 2015 - June 30, 2016

Gross revenue	\$ 1,719,529
Less expenses	(1,244,929)
Net revenue	\$ 474,600
Net gain (loss) on investments	\$ (94,787)

Statement of Financial Position

ASSETS

Cash, cash equivalents & investments	\$	3,292,137	
Loans receivable		9,158,372	
Less allowance		(62,279)	
Other receivables		1,037,435	
Planned giving vehicles		106,996	
Other		114,296	
Total assets	\$1	3,646,957	
LIABILITIES			
Operating	\$	74,105	
Loan-related		108,667	
Other		215,559	
Total liabilities	\$	398,331	
Total net assets as of June 30, 2016 Total net assets as of June 30, 2015		\$ 13,248,626 \$ 12,868,813	

Number of Loans Disbursed

GUIDESTAR[®]

July 1, 2015 - June 30, 2016

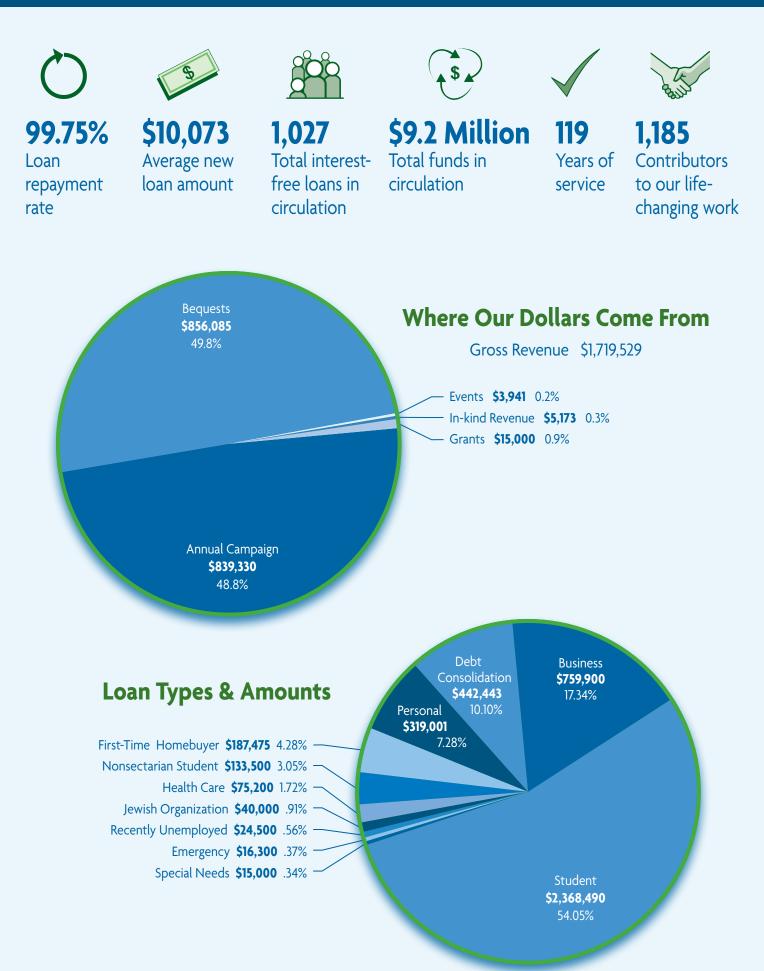
Business 24 Debt Consolidation 38 Emergency 8 First-Time Homebuyer 8 Health Care 9 Jewish Organization 1 Nonsectarian Student 26 Personal 29 Recently Unemployed 1 Special Needs 1 Student 290

Loan funds disbursed: **\$4,381,809** Number of loans made: **435**

As of June 30, 2016

Total number of loans in the community: **1,027** Total dollars circulating: **\$9,158,372**

A YEAR IN NUMBERS ...



PAYING IT FORWARD



"My husband and I fled the Soviet Union in the 1980s and arrived in San Francisco with next to nothing. Hebrew Free Loan helped us bring my parents here and build a new life for our family. Later, additional loans helped our three children attend college. I'm proud to give back to this agency which has been life-changing for my entire family."

--- Renata Telefus, Full Circle Club member



The Full Circle Club is a group of former loan recipients who support Hebrew Free Loan and spread the word about its services. Individuals are honored as Full Circle Club members when they make donations to the agency. "Supporting people with special needs has always been important to our family. For my son Alex's 30th birthday, I could think of no gift more meaningful than establishing a special needs loan fund in his name. I'm thrilled to support this terrific organization!"

> • **Mark Kahn** Founding donor of the Alex Kahn Fund for Special Needs at Hebrew Free Loan

NEW BEGINNINGS

Nonsectarian Student Loan Program

This program provides interest-free loans, on a nonsectarian basis, to lower income students pursuing higher education. Most are the first in their families to attend college. Loans are available only to students referred to us by local youth organizations. The Nonsectarian program fulfills the Jewish values that are core to Hebrew Free Loan's mission. It is funded entirely through donor-designated contributions.

"Because of Hebrew Free Loan, I graduated from a private college with the possibility of paying off all my student debt in three years, so I can go on to graduate school. I'm honored to have received the very first loan made by Hebrew Free Loan's Nonsectarian Student Loan Program in 2014."

--- Elisia Ixchelle Campos, Nonsectarian student loan recipient and Achieve program alumna, College of Wooster, class of 2016



WHO WE HELP.....

"Our son's bar mitzvah came during a difficult financial time for our family. We couldn't see how to cover the costs. Thanks to Hebrew Free Loan, we were able to make it happen!"

> — Kirah & Alejandro Caminos Life cycle loan recipients



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LEGACY SOCIETY

The Legacy society honors donors who include Hebrew Free Loan in their estate plans. Bequests and other planned gifts build a permanent financial base to better serve our community.

Anonymous (7) Gilah & Mark Abelson Isabel Auerbach Philip Auerbach Patricia Axelrod Kathlin & Abraham Bakst Endre Balint Evelyn Ruth & Jacob Berger Elton Blum Jean Bradman 🌣 Milla Lvovich & Marat Boshernitsan ● Sandra Phillips Britt 🌣 David Brust Miriam & Gerald Butrimovitz Dana Cappelloni Robbie & Leonard¢ Cohn Reba Cohen Sharon & Ed Cushman Davida Feder Saul A Fenster 🕸 Marilyn & Bruce Fogel Fred Fox Helen F Gilbert Jordan M. Gill Cindy Rogoway & Joe Goldberg Tanette & Daniel Goldberg 🌣 Marian & Bruce Goldman Daniel Goldman Frances Green

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With gratitude, we pay tribute to the special donors who left bequests during the past year. May their memories be for a blessing.

Estate of Jean Bradman Estate of Emma Fried Estate of Rudolph Hurwich Estate of Augusta Rosenthal Estate of Joyce Talal Estate of Roschelle & William Weiman Estate of Gerda Wodlinger