



# **2024 IMPACT REPORT**



Bridge Loan Helps Renovate For the Future



# **Bringing Berkeley Bayit** into a New Era

(cover story)



1980: Len Cohn (Past President of Hebrew Free Loan) affixes Berkeley Bayit's first mezuzah while his son, Barry Cohn, holds it in place.



2024: Barry Cohn again holds Berkeley Bayit's mezuzah in place while Rabbi Maya Zinkow affixes it.

66 In 1980, I and a handful of other Cal students founded Berkeley Bayit: a pluralistic, **Zionist home environment** where we could explore living Jewishly in community. We never imagined that 44 years later the concept would be alive and thriving. With help from Hebrew Free Loan and many others, we've completed critical renovations to make the house livable for another 40+ years!

**Barry Cohn Berkeley Bayit Founder & Board Member** 

When Berkeley Bayit's 1908 Julia Morgan house needed repairs and upgrades, its Board of Directors raised funds from the community. Our Jewish organization loan served as a bridge, allowing the work to start while funds were still being collected. The project was completed in August 2024, and a new group of students moved in to create Berkeley Bayit's next iteration.

# **Supporting First Generation Professionals**

Gabi came to this country at 16 as an undocumented immigrant from El Salvador. Now a U.S. citizen, she's finished law school and works at the Arizona Solicitor General's Office. Next she heads to D.C. to serve as a judicial law clerk in the U.S. Court of Appeals and U.S. District Court. Gabi received support from our Pollak **Community Loan Program**, which helps non-Jewish students from lower-income homes attend university.



**Gabriela Monico** Yale Law School, Class of 2024 **Chicana Latina Foundation alumna** 

# **Environmental Loans Address Climate Change**

Ethan founded The Water Folk to increase climate resilience by installing water-conscious landscaping and systems to capture and reuse rain and greywater. He received support from our new Environmental Loan **Program**, started with a generous donation from Madeline Chaleff and David Arfin. This program embodies two Jewish values: tikkun olam (repairing the world) and shmirat ha-adamah (care of the earth).

**66** Hebrew Free Loan's support has been a huge boost for our ecological landscaping company, as we pursue our larger vision of using water conservation to protect the climate. I'm so grateful the community cares enough to support this kind of business!

Ethan Hirsch-Tauber **CEO & Founder, The Water Folk**  **66** Graduating from Yale Law School was more than just a milestone; it was the realization of a lifelong dream. I'm profoundly grateful to Hebrew Free Loan for their generosity and their unwavering belief in me, which made my career possible.



(L to R) Graham Gould (lead technician) and Ethan Hirsch-Tauber

**66** The unwavering support of Hebrew Free Loan and my Jewish community helped me pursue my dream of going to medical school. It let me concentrate on my passions: fighting racism and health disparities in the medical community.

Laeesha Cornejo, MD Physician & Medical School Admissions Coach



(L to R) Hanya Barth, Laeesha Cornejo, Ira Fishman

Tikkun olam (repairing the world) runs in the family for the Barth, Rogers,

**and Cornejo clan.** Hanya worked as a family physician while raising seven kids, and has guaranteed many Hebrew Free Loans for her children and grandchildren. Her daughters, Isa and Yohanna, and her granddaughter, Laeesha, all carried on the tradition of championing the underserved by becoming doctors. Her oldest daughter, Katya, is a psychologist, while Katya's youngest daughter, Keyana, just started college — their newest student loan recipient.



(L to R) Katya Cornejo, Yohanna Barth-Rogers, Keyana Cornejo, Isa Barth-Rogers, Hanya Barth

**66** Thanks to Hebrew Free Loan, I attained my dream of getting a doctoral degree while I was raising five children. I've been able to give back to my community by offering mental health services to families in the foster care system and people seeking asylum.

Katya Cornejo, PhD Clinical Psychologist

# Student Loans Support Multiple Generations

Because of my interest-free loans, I finished medical school without the crippling debt most physicians face and could focus on providing care to underserved communities. Later, when our new home needed unexpected repairs, Hebrew Free Loan was a lifesaver.

Isa Barth-Rogers, MD, MPH Physician, San Francisco Department of Public Health

# **Building Families,**

Hebrew Free Loan was incredibly generous, personal, and warm as I navigated my fertility journey. Their support made the difficult process of IVF easier, and I couldn't be more joyful to have Frances in my life.

Lauren Strongwater

# **Realizing Dreams**



Welcome to Lilah, Lucy, Amelia, and Frances, just a few of the babies our interest-free fertility loans have helped bring into the world. Fertility treatments are expensive, and we ease the financial burden for all kinds of families — single mothers by choice, gay or lesbian parents, and more traditional couples.

**66** We will be forever grateful for the support and empathy Hebrew Free Loan gave us to help grow our family. They made it possible for us to afford IVF and have our Amelia.

Hayley & Sean Christiansen

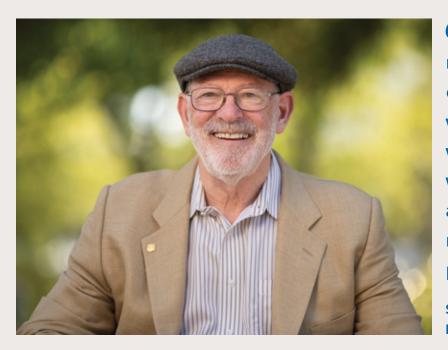
**66** There are no words to describe the toll that infertility takes on a family. We're endlessly grateful for Hebrew Free Loan, whose help allowed us to rest a little easier as we made our way through IVF and welcomed our daughters, Lilah and Lucy.

Melissa & James Gross



# **Business Leaders Support Our Community**

Stephen Dobrow is passionate about helping people save for retirement, which he's been doing at **Primark Benefits** for close to 35 years. Supporting Hebrew Free Loan's work to assist community members to become financially self-sufficient is a natural extension of that passion. Stephen has been a member of our Business Circle since its creation in 2017.



# We thank our **Hebrew Free Loan Business Circle** members for their generous support!

As of November 2024

### LEADERSHIP

Roman Polnar, Chair Dana Corvin, Stephen Dobrow, Steve Grau, Gayle Starr, Ilya Vinogradsky, Adam Wiskind, Steve Zimmermann

### **EVENTS COMMITTEE**

Aaron Bellings, Michael Bellings, Garrett Candau, Steffie Finkelstein, David Harband, Michael Karsh, Nikita Kazak, Leandro Margulis, Margot Nisjure, Jessica Taran

Aliyah | \$25,000 Osterweis Capital Management, John Osterweis

Kavod | \$18.000 Marble Bridge Funding Group, Julie & Paul Candau

### Mensch | \$10.000 Craig Newmark Philanthropies, Craig Newmark Restaurant Realty Company, Steve Zimmerman

### Triple Chai | \$5,400

Benhamou Global Ventures, Eric Benhamou Blatteis Realty, David Blatteis DouxVin Wine Strategies, Warren Egnal Jessica Taran, Attorney at Law, Jessica Taran Presidio Mortgage Holdings, Anonymous Royal Ambulance, Steve Grau SF Uncork'd, Rilla Ginsberg Weitz Medical Management, Carol Weitz

Double Chai | \$3,600 Mark B. Abelson, Attorney at Law, Mark Abelson Pillar6 Advisors, Roman Polnar Primark Benefits, Stephen Dobrow, Gregg Rubenstein Sasha Photography, Sasha Yevelev Shwiff, Levy & Polo, Elizabeth Shwiff

**66** The Business Circle gives me the chance to mentor early-stage entrepreneurs who are facing challenges with which I have experience, while expanding my network and building valuable relationships with other professionals at the same time.

**Stephen Dobrow President, Primark Benefits** 

### Chai | \$1,800\*

911 PC Help, Vlad Galant Arnon Oren Bank of San Francisco, Neal Tandowsky Bellings Brothers Real Estate Team, Aaron Bellings, Michael Bellings Community Bank of the Bay, Emily Wu Design Worlds for Learning, Frona & Ted Kahn DM Consulting, Diane Malnekoff Equity Bridge Capital, Art Gilberg Freshwater Investments, Alex Rozenfeld Fritzi Realty, Robert Tandler Israel Bonds, Yoav Ben-Shushan LIAS Mechanical, Alex & Olga Kramer Libitzky Properties, Moses Libitzky Lvovich & Szucsko, P.C., Milla Lvovich Montclair Elder Services, Margot Nijsure Pacific Bay Financial, Manny & Elfa Kagan Phoenix 2.0, Alex Rayter Sterling Journeys, Sandy Lipkowitz Stride, Becky Brown Team Mizrahi, Dafna Mizrahi

**The Business Circle** engages business owners to help Jewish entrepreneurs launch and grow their ventures and assist people to become self-sufficient. Membership benefits include mentorship, networking, and increased business visibility.

\*Business loan recipients are invited to join the Business Circle for \$1,000 in their first year of membership.



Sisters Leah and Cory each received our student loans to build meaningful careers and fulfilling lives. Leah served as an Israel government fellow, then earned a master's at University of Chicago. She's now at the US Dept of Health & Human Services, helping unaccompanied child migrants reunite with their sponsors. Cory earned graduate degrees from Harvard and MIT and is CEO of Base Operations, a global security startup. Both are members of our Full Circle Club, paying forward the help they received to benefit others.

**66** Hebrew Free Loan gave me th opportunity of a lifetime. I suppor Israel's international aid efforts, traveled the country, and made fr for life. These experiences, plus n Middle Eastern studies, equipped to assist international refugees.

ne	<b>66</b> I was humbled that Hebrew
rted	Free Loan took a risk on me
	and my aspirations. Their
riends	support removed the stress of
ny	interest on my debt piling up,
d me	which made my career choice
	as an entrepreneur possible.

**Cory Siskind** 

# Legacy Society Members

The Legacy Society honors donors who include Hebrew Free Loan in their estate plans. Bequests and other planned gifts build an enduring financial base to serve our community long into the future.

Anonymous (8) Gilah & Mark Abelson Noah Alper Isabel Auerbach Philip Auerbach Sandra Benjamin Jacob & Evelyn Ruth Berger Elton Blum Gayle Blum Miriam & Gerald Butrimovitz Dana Cappelloni • Reba Cohen Roberta & Leonard 🌣 Cohn Sharon & Ed Cushman Barry & Dori Dubin Davida Feder Marilyn & Bruce Fogel Fred Fox Shira & Jordan M. Gill Melinda Ginne • Daniel Goldman Marian & Bruce 🌣 Goldman Esther & Norman Harris

Jeri & Van Hart Marilyn Dobbs Higuera Aaron Hattenbach Maureen Holt Janet Hurwich Jamie Hyams Roslyn & Donald 🌣 Kahn Joel Kamisher Alan Kaplan Samuel K. Kaplan• Jodine Klein Emil Knopf 🌣 Doris & George Krevsky Arlene Krieger H. David Kwinter Lora Bex Lempert Sharon & Jack Levin Carole Lewis, PhD • Aaron Louyeh & Matthew Brooks-Miller Terry Lowe Milla Lyovich & Marat Boshernitsan Gorica & Leandro Margulis •

Barbara Meislin Fae Klonoff Melmon Stephanie Daffer & Robert L. Michels **Richard Miller** Barbara & Robert Morrison Eileen & Fred Nervo Janet Offel Barbara 🌣 & John Osterweis Stephen Peckler Virginia & Michael Peiser • Sarah & Avi Perna • Robert Pickus Lee & Stuart Pollak Julia Schwartzman Popowitz & David Popowitz Joe Rice 🌣 🛛 John J. Riley Paul & Sheri Robbins Cindy Rogoway & Joe Goldberg Thelma & John Rosenberg Judith & David Rosner Rochelle Rubenstein Sara & Gregg Rubenstein

Eileen Ruby Sam Salkin Maureen & Michael Samson Norman Schlossberg Boris Senderzon Dana & Gary Shapiro Elizabeth & Howard Shwiff Ruth Heppner Silen Sharon & Leonard 🌣 Silverman Lisa Spiegel & Michael Ungar Howard Steiermann Judith Stein Bob Tandler Katherine Weiss Martha Whittaker Gregory Wilker • Judy & Steve Zimmerman Calvin Zippin Steve Zuckerman

• Full Circle Club Member ✿ Of Blessed Memory

# **Recent Bequests**

Joe Rice first connected with Hebrew Free Loan when he needed help with the costs of caring for his elderly mother. He had already refinanced his condo and borrowed from his retirement fund, and was working full time as a respiratory therapist, but it wasn't enough.



**66** I remember how grateful Joe was for our loan, and how excited he was to pay it forward by joining our Full Circle Club and Legacy Society. It meant a lot to him to help others receive the same support that had made such a difference for him and his mother.

**Cindy Rogoway Executive Director, Hebrew Free Loan** 

We pay tribute to these donors whose legacies live on through bequests in the past year.

Patricia Axelrod

Pauline Friedman

Joe Rice

I'm a Jewish kid from Albany NY who just got lucky. My parents were Polish immigrants who taught me to value family and education, and I'm grateful for the educational opportunities I had. Hebrew Free Loan's Legacy Society is a way for me to ensure that younger generations get those same opportunities."

**Calvin Zippin** Legacy Society Member

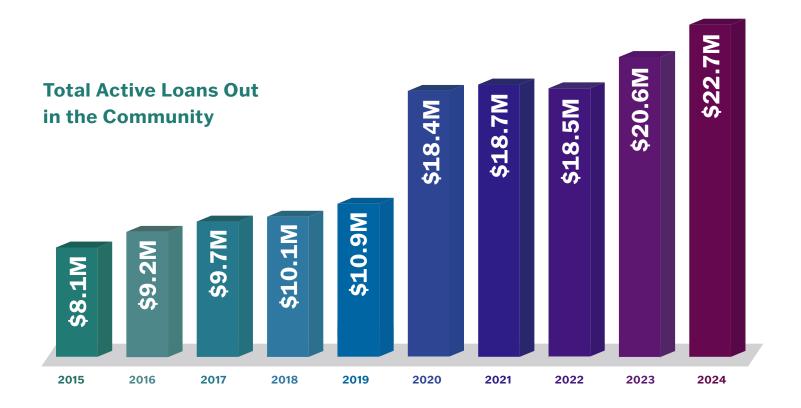
# Leaving a Legacy



Professor Emeritus in the UCSF School of Medicine, Calvin has made contributions to cancer research around the world, including the Soviet Union, the West Bank, and Marin County. He joined our **Legacy Society** to express his commitment to the future of the Jewish community.

# **Community Need at All-Time High**

Your support is essential to our ability to help all those in need of assistance.



## New Loans Disbursed in 2023-2024

Loan Types	Number of Loans	Amount Disbursed	% of Total Disbursed
Student	239	\$2,412,127	27.6%
Debt Consolidation	113	\$1,967,616	22.6%
Jewish Organization	4	\$1,320,000	15.1%
General Needs	70	\$1,219,630	14.0%
Business	20	\$583,500	6.7%
Pollak Student	45	\$322,824	3.7%
First-Time Homebuyer	12	\$284,249	3.3%
Fertility	10	\$185,000	2.1%
Health Care	10	\$173,000	2.0%
Disaster Relief	5	\$115,000	1.3%
Unemployment	5	\$66,300	0.8%
Environmental	2	\$40,000	0.5%
Special Needs	1	\$20,000	0.2%
Emergency	3	\$9,900	0.1%
LOANS DISBURSED	539	\$8,719,146	100%

# Our Year in Numbers 2023-2024

## WHERE OUR OPERATING **DOLLARS COME FROM**

Annual campaign	\$1,186,916	44.8%
Grants	\$465,000	17.6%
Events (net of expenses)	\$309,374	11.7%
Program management fees	\$298,028	11.3%
Investment draw (per spending policy)	\$232,500	8.8%
Bequests	\$153,891	5.8%
Total Unrestricted Dollars	\$2,645,709	100.0%
Less operating expenses	(\$2,610,709)	
Less transfer to reserves (for loans or operations)	(\$35,000)	
Net Unrestricted Dollars	\$0	

RESTRICTED DOLLARS RAISED		
Grants	\$1,036,000	81.5%
Contributions	\$233,912	18.4%
Bequests	\$1,813	0.1%
Total Restricted Dollars	\$1,271,725	100.0%

### STATEMENT OF FINANCIAL POSITION

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Loans receivable	\$22,683,640	
Cash & investments	\$2,725,253	
Reserves & restricted funds	\$4,187,235	
Pledges & other assets	\$1,873,162	
Total Assets	\$31,469,290	
LIABILITIES		
Current liabilities	\$524,508	
Long term liabilities		
JCF recoverable grants (loans)	\$7,415,668	
Private recoverable grant	\$1,000,000	
Total Liabilities	\$8,940,176	
TOTAL NET ASSETS AS OF JUNE 30, 2024	\$22,529,114	
TOTAL NET ASSETS AS OF JUNE 30, 2023	\$21,241,265	

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In FY 2023-24, we disbursed \$8,719,146 in new loans. These disbursements are not included as expenses because, as outstanding loans, they remain assets of the agency. The combination of these loan disbursements, plus \$1,745,823 in direct program expenses, total \$10,464,969. Thus, 92% of all outgoing funds (\$11,379,002) went to program activities. The remaining 8% went to supporting services.



SCAN for in-depth stories, videos, and podcasts about those who've received our loans and those who've helped make loans happen for others.

## **Our Board**

OFFICERS Maureen Holt President

Madeline Chaleff First Vice President

Roman Polnar Second Vice President

Michael Rapaport Treasurer

David Kiferbaum Assistant Secretary

Gregg Rubenstein Immediate Past President

> Cindy Rogoway Executive Director

### **BOARD OF DIRECTORS**

Ryan Chernis Rabbi Steven Chester Stephen Dobrow Mark Goldman Sharon Goldstein Chris Karow Elyse Kaye David Levine Paul Orbuch Sabina Polnar Paul Ratner Josh Rutberg Elysse Stackhouse Gayle Starr Ronna Stone Jessica Taran Eric Toizer Ilya Vinogradsky Adam Wiskind

### ADVISORY COUNCIL

**Community Leaders** Noah Alper Barbara Bass Bakar Barry Cohn Deborah Kirshman Laura Lauder John Osterweis Eileen Ruby Bob Tandler

### **Past Presidents**

Mark Abelson Elton Blum William Breall, M.D. Arlene Krieger Stuart R. Pollak John J. Riley Gary Shapiro Sharon Silverman Steve Zimmerman

**Executive Directors Emeriti** Julius Blackman 🌣 Edward L. Cushman

✿ Of Blessed Memory

**66** Hebrew Free Loan provided essential financial support and lots of encouragement when I encountered a period of extended unemployment in 2012. With their help, I landed a good job that led to an even better one. Now I'm glad to "pay it forward" to assist others and embrace the highest values of our Jewish tradition.

Steve Zuckerman Donor, Loan Recipient & Full Circle Club Member

**66** Donating to Hebrew Free Loan is a truly rewarding experience. You can see exactly where your funds go and the real people who benefit from them. The many individuals who start out as loan recipients and later become donors is testament to the transformative power of the organization's work.

Gayle Starr Donor, Board Member **66** Hove Hebrew Free Loan. I got interest-free loans for chiropractic school in the 1990s, and since then I've recommended the organization to many people. It warms my heart to know they're providing help with so many different situations.

Jamie Miller Donor, Loan Recipient & Full Circle Club Member

**66** I donate to Hebrew Free Loan because people get a hand up, rather than a handout. My donations keep recycling through the community, since the funds are loaned out again and again as loans are repaid.

Phillip Lazzar Donor

<b>66</b> Money (or the lack
of it) should never keep
someone from pursuing
their dreams. Giving
back is the foundation of
the Jewish people, and
I'm proud to be a loan
recipient, donor, and now
Hebrew Free Loan board
member.

Elyse Kaye Donor, Loan Recipient, Board Member & Full Circle Club Member

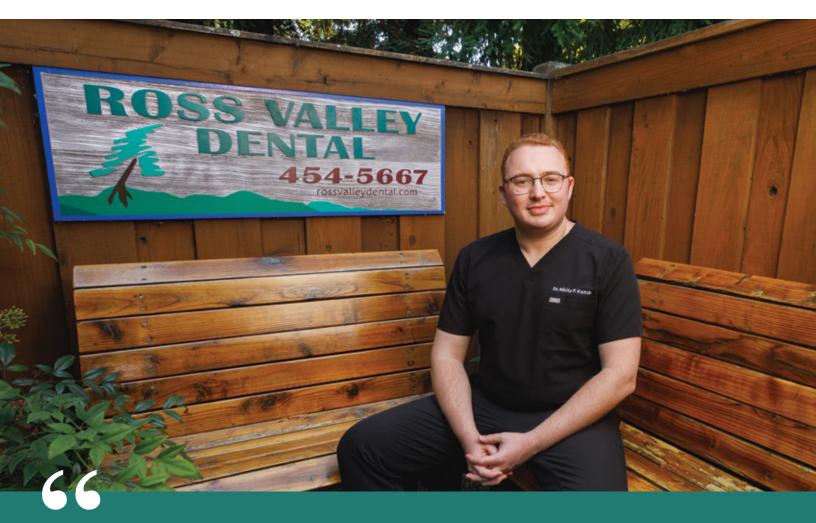
## HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO INTEREST-FREE LENDING SINCE 1897

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RETURN SERVICE REQUESTED



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Hebrew Free Loan and its generous donors have been foundational in helping me realize my American dream of becoming a dentist. I'm excited to pay it forward for the next generation.

Nikita knew that he wanted to be a dentist from the age of 14. Our **student loans** helped him complete undergraduate and graduate degrees at University of the Pacific. He's now the proud owner of his own practice, Ross Valley Dental, which he purchased with the help of our **business loan**.