

**HEBREW FREE LOAN ASSOCIATION
OF SAN FRANCISCO AND AFFILIATE**

**CONSOLIDATED FINANCIAL
STATEMENTS WITH INDEPENDENT
AUDITOR'S REPORT**

**YEARS ENDED
JUNE 30, 2022 AND 2021**

INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors
Hebrew Free Loan Association
San Francisco, California**

Opinion

We have audited the accompanying consolidated financial statements of Hebrew Free Loan Association of San Francisco and Affiliate (the Agency), which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Agency as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Agency and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance

and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Gilbert CPAs

GILBERT CPAs
Sacramento, California

November 17, 2022

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
AND AFFILIATE**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
ASSETS:		
Cash and cash equivalents	\$ 3,244,209	\$ 3,658,364
Contributions and bequests receivable	1,568,186	448,727
Loans receivable, net	18,472,643	18,624,126
Loan collateral deposits	31,031	47,965
Prepaid expenses	125,538	54,064
Charitable remainder trust asset	29,639	26,500
Beneficial interest in assets held by Jewish Community Federation	578,742	647,912
Investments	4,531,973	4,685,284
Property and equipment, net	<u>15,744</u>	<u>19,188</u>
TOTAL ASSETS	<u>\$ 28,597,705</u>	<u>\$ 28,212,130</u>
 LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable	\$ 63,963	\$ 59,725
Accrued vacation	91,069	74,230
Deferred rent	19,899	
Loan collateral deposits	130,031	154,565
Recoverable grants	7,670,270	8,691,660
Other post-retirement obligations	<u>86,799</u>	<u>72,582</u>
Total liabilities	<u>8,062,031</u>	<u>9,052,762</u>
 NET ASSETS:		
Without donor restrictions	8,746,104	9,339,622
With donor restrictions	<u>11,789,570</u>	<u>9,819,746</u>
Total net assets	<u>20,535,674</u>	<u>19,159,368</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 28,597,705</u>	<u>\$ 28,212,130</u>

The accompanying notes are an integral part of these consolidated financial statements.

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
AND AFFILIATE**

**CONSOLIDATED STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS:		
REVENUES:		
Contributions	\$ 1,699,308	\$ 1,398,624
Bequests	157,500	171,697
Change in value of beneficial interest in assets held by Jewish Community Federation	(68,502)	126,940
Investment income (loss)	(661,873)	800,590
Other income	6,937	16,218
Net assets released from restrictions	90,469	172,752
Interfund transfer	250,405	223,064
Total revenues	<u>1,474,244</u>	<u>2,909,885</u>
EXPENSES:		
Program services	1,165,161	958,374
Supporting services:		
Fundraising	606,383	560,561
General and administrative	296,218	427,168
Total supporting services	<u>902,601</u>	<u>987,729</u>
Total expenses	<u>2,067,762</u>	<u>1,946,103</u>
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>(593,518)</u>	<u>963,782</u>
NET ASSETS WITH DONOR RESTRICTIONS:		
Contributions	1,307,559	252,404
Bequests	1,000,000	
Change in value of charitable remainder trusts	3,139	1,951
Net assets released from restrictions	(90,469)	(172,752)
Interfund transfer	(250,405)	(223,064)
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS	<u>1,969,824</u>	<u>(141,461)</u>
CHANGE IN NET ASSETS	1,376,306	822,321
NET ASSETS, Beginning of Year	<u>19,159,368</u>	<u>18,337,047</u>
NET ASSETS, End of Year	<u>\$ 20,535,674</u>	<u>\$ 19,159,368</u>

The accompanying notes are an integral part of these consolidated financial statements.

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
AND AFFILIATE**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2022**

	Program <u>Services</u>	Fundraising	General and <u>Administrative</u>	<u>Total</u>
Salaries	\$ 660,923	\$ 363,847	\$ 168,230	\$ 1,193,000
Benefits and payroll taxes	203,651	101,724	72,563	377,938
Rent	63,824	26,187	12,086	102,097
Grants	45,954	7,280	5,360	58,594
Software and support	46,896	3,099	478	50,473
Maintenance and repairs	25,322	10,619	6,196	42,137
Publicity and public relations	16,200	18,384	250	34,834
Accounting	19,075	7,999	7,359	34,433
Consultants	12,677	11,550	5,189	29,416
Printing	4,428	21,571	55	26,054
Telephone and internet	11,371	7,149	1,407	19,927
Insurance	8,762	3,674	4,846	17,282
Dues and conferences	7,390	3,927	3,914	15,231
Postage	3,393	4,218	659	8,270
Office supplies	3,685	1,447	1,410	6,542
Depreciation	3,362	1,231	714	5,307
Other	28,248	12,477	5,502	46,227
	\$ 1,165,161	\$ 606,383	\$ 296,218	\$ 2,067,762
Total	\$ 1,165,161	\$ 606,383	\$ 296,218	\$ 2,067,762

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
AND AFFILIATE**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2021**

	<u>Program Services</u>	<u>Fundraising</u>	<u>General and Administrative</u>	<u>Total</u>
Salaries	\$ 581,494	\$ 351,750	\$ 163,728	\$ 1,096,972
Benefits and payroll taxes	178,931	86,784	54,539	320,254
Rent	44,373	18,410	24,895	87,678
Grants	40,697			40,697
Software and support	29,603	3,322	272	33,197
Maintenance and repairs	30,594	12,830	6,747	50,171
Publicity and public relations	10,343	15,265	863	26,471
Accounting	952	399	27,742	29,093
Consultants	10,720	16,106	121,099	147,925
Printing	3,655	23,827	86	27,568
Telephone and internet	11,066	6,833	1,438	19,337
Insurance	9,004	3,776	4,893	17,673
Dues and conferences		1,969	3,028	4,997
Postage	2,956	8,368	456	11,780
Office supplies	1,595	2,489	9,719	13,803
Depreciation	575	206	3,462	4,243
Bad debt expense	1,816			1,816
Other		8,227	4,201	12,428
	\$ 958,374	\$ 560,561	\$ 427,168	\$ 1,946,103
Total	\$ 958,374	\$ 560,561	\$ 427,168	\$ 1,946,103

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
AND AFFILIATE**

**CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,376,306	\$ 822,321
Reconciliation to net cash provided (used) by operating activities:		
Principal receipts on loans receivable	5,784,961	5,307,073
Loans receivable funding	(5,633,478)	(5,622,259)
Recoverable grants forgiven		(33,258)
Net realized and unrealized loss (gain) on investments	756,424	(635,611)
Change in value of beneficial interest in assets held by Jewish Community Federation	68,502	(126,940)
Change in value of charitable remainder trusts	(3,139)	(1,951)
Bad debt expense		1,816
Depreciation	5,307	4,243
Donor restricted contributions and bequests to be held in perpetuity	(2,179,864)	(186,362)
Changes in:		
Contributions and bequests receivable	(1,119,459)	598,904
Loan collateral deposits	(7,600)	15,285
Prepaid expenses	(71,474)	1,902
Accounts payable	4,238	16,566
Accrued vacation	16,839	20,374
Deferred rent	19,899	
Other post-retirement obligations	14,217	(5,840)
Net cash provided (used) by operating activities	<u>(968,321)</u>	<u>176,263</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(603,113)	(1,168,491)
Purchases of property and equipment	(1,863)	(6,369)
Distribution from beneficial interest in assets held by Jewish Community Federation	<u>668</u>	<u>666</u>
Net cash used by investing activities	<u>(604,308)</u>	<u>(1,174,194)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from recoverable grants	464,200	1,000,000
Repayments on recoverable grants	(1,485,590)	(872,582)
Donor restricted contributions and bequests to be held in perpetuity	<u>2,179,864</u>	<u>186,362</u>
Net cash provided by financing activities	<u>1,158,474</u>	<u>313,780</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	(414,155)	(684,151)
CASH AND CASH EQUIVALENTS, Beginning of Year	<u>3,658,364</u>	<u>4,342,515</u>
CASH AND CASH EQUIVALENTS, End of Year	<u>\$ 3,244,209</u>	<u>\$ 3,658,364</u>

The accompanying notes are an integral part of these consolidated financial statements.

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of activities – Hebrew Free Loan Association of San Francisco (HFLA) is a nonprofit corporation organized to provide interest-free loans to Jewish individuals and families in Northern California for tuition and education-related costs, emergencies, personal financial challenges, first-time home purchases, debt consolidation, starting or expanding small businesses, adopting a child, and special medical needs. HFLA also makes loans to Jewish organizations and synagogues. Loans, made only to those exhibiting a need for financial assistance, are made after application and approval of board or board committees and a minimum of two officers. In addition, HFLA created the Pollak Community Loan Program, which provides interest-free student loans to lower-income, mostly first-generation college students, regardless of their religious affiliation. Funded entirely through donations made exclusively for this purpose, the Pollak Program serves as an interfaith bridge to the greater San Francisco Bay Area community.

Principles of consolidation – HFLA acts as trustee for the Charles Miller Charitable Trust (the Trust), a nonprofit organization established to provide interest-free loans to Jewish students. Although the Trust is a separate legal entity, it is controlled by HFLA through common board membership. The accompanying consolidated financial statements include the accounts of HFLA and the Trust (collectively, the Agency). All significant inter-entity transactions and account balances have been eliminated in the consolidation.

Basis of presentation – The consolidated financial statements are prepared on the accrual basis of accounting and in conformity with professional standards applicable to not-for-profit entities. The Agency reports information regarding its financial position and activities according to two classes of net assets: Net assets without donor restrictions, and net assets with donor restrictions.

Funding – The Agency receives the majority of its revenue through contributions and bequests from individuals, as well as grants from foundations. A significant portion of its income is also derived from the Agency's investments.

Revenue recognition – Contributions, grants, and bequests are recognized in full when received or unconditionally promised, in accordance with professional standards. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

All contributions are considered available for unrestricted use unless specifically restricted by donors for future periods or specific purposes. Donor-restricted amounts are reported as increases in net assets with donor restrictions. Net assets subject to donor restrictions for time or purpose become unrestricted and are reported in the consolidated statements of activities as net assets released from restrictions, when the time restrictions expire or the contributions are used for the restricted purposes. Net assets with perpetual donor restrictions are those whose use by the Agency are restricted by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled and removed by the actions of the Agency and consist of contributions to the Agency's endowment funds.

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Cash and cash equivalents – For financial statement purposes, the Agency considers all investments with an initial maturity of three months or less to be cash equivalents, unless held for long-term investing purposes.

The Agency minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. The Agency's deposits held with financial institutions in excess of federal depository insurance limits totaled \$2,742,150 and \$3,201,090 as of June 30, 2022 and 2021, respectively. The Agency has not experienced any losses in such accounts. Management believes the Agency is not exposed to any significant credit risk related to cash.

Investments are stated at fair value.

Contributions and bequests receivable – Amounts receivable from donors and their estates are generally expected to be collected within one year. As management believes that all donation and bequests receivable are fully collectible, there is no allowance for uncollectible amounts. Contributions and bequests receivable include amounts that are subject to estimation by the Agency based on information provided to the Agency by the donors' representatives. A reasonable possibility exists that amounts ultimately received upon settlement of the estates may differ from the amount initially recorded. However, the amount of the difference cannot be determined.

Loans receivable – Loans receivable represent loans made in accordance with the Agency's mission. Loans are made from unrestricted Agency funds as well as restricted funds donated with the stipulation that funds be used in perpetuity for lending purposes. Although the Agency has the right to call the loans at any time, they are generally repaid within two to ten years. All loans are interest-free. Loans are periodically reviewed for collectability by management, who records an allowance for uncollectible loans. This allowance is based on prior collection experience. Loans are written off as a charge to bad debt expense when, in the Agency's estimation, it is probable that the loan balance will not be collected.

Loan collateral deposits include collateral for loans receivable held by the Agency. Deposits are returned upon repayment of the related loan. Each deposit is held in a separate bank account maintained by the Agency. The liability for loan collateral deposits includes the loan collateral deposits and additional cash collateral that is maintained with the Agency's funds.

Property and equipment is stated at cost. The Agency capitalizes all expenditures for property and equipment in excess of \$1,000. Depreciation is computed using the straight-line method over estimated useful lives of the assets, ranging from five to seven years.

Recoverable grants are considered conditional contributions under the accounting standards for not-for-profit organizations as the related agreements contain terms under which the Agency would not be required to repay any amount not received from their loan recipients. The recoverable grants are reported as liabilities in the consolidated statements of financial position until repaid or forgiven. See Note 10 for additional information.

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Functional expenses – The costs of program and supporting service activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the program and supporting services benefitted. Special event expenses, bad debt and other expenses that can be identified with a specific program or supporting service are allocated directly. Salaries, benefits and payroll taxes are allocated based on the relative amount of staff time spent on the respective functions. Other operating expenses are allocated based on salaries.

The annual funds disbursed in making interest free loans to borrowers are not included in the Agency's expenses because they remain the assets of the Agency. For the purpose of evaluating the percentage of outgoing funds utilized in program activities for a given year, the Agency adds the loans made during that year to program expenses. For the year ended June 30, 2022, interest free loans made to borrowers totaled \$5,633,478. Using this methodology, the Agency utilized approximately 88% of its outgoing funds for program activities during the year ended June 30, 2022 and approximately 12% for supporting activities.

Income taxes – HFLA and the Trust are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code but are subject to income taxes from activities unrelated to their tax-exempt purposes. The Agency has implemented the amended accounting principles related to accounting for uncertainty in income taxes and has determined that there is no material impact on the financial statements. With some exceptions, the Agency is no longer subject to U.S. federal and state income tax examinations by tax authorities for years prior to 2018.

Use of estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Significant estimates included in these financial statements include the value of contributions and bequests receivable, allowance for uncollectible loans, fair value of the charitable remainder trust asset, and the useful lives of property and equipment. Accordingly, actual results could differ from those estimates.

Subsequent events have been reviewed through November 17, 2022, the date the financial statements were issued. Management concluded that no material subsequent events have occurred since June 30, 2022 that require recognition or disclosure in the consolidated financial statements.

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

2. LIQUIDITY AND AVAILABILITY OF RESOURCES

The Agency's financial assets available for general expenditure within one year of the June 30 statement of financial position are as follows:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 3,244,209	\$ 3,658,364
Contributions and bequests receivable	1,568,186	448,727
Loans receivable, net	18,472,643	18,624,126
Loan collateral deposits	31,031	47,965
Charitable remainder trust asset	29,639	26,500
Beneficial interest in assets held by Jewish Community Federation	578,742	647,912
Investments	<u>4,531,973</u>	<u>4,685,284</u>
Total financial assets	28,456,423	28,138,878
Less amounts unavailable for general expenditures within one year:		
Liability for loan collateral deposits	(130,031)	(154,565)
Recoverable grant liabilities	(7,670,270)	(8,691,660)
Loans receivable funded by net assets without donor restrictions	(3,156,272)	(2,209,101)
Net assets restricted by donors (see Note 9)	<u>(11,789,570)</u>	<u>(9,819,746)</u>
Total financial assets available for general expenditure within one year	<u>\$ 5,710,280</u>	<u>\$ 7,263,806</u>

For the purpose of determining financial assets available for general expenditure within one year, the Agency has excluded the portion of its loans funded by net assets without donor restrictions. Although a portion of these receivables are expected to be repaid in the following fiscal year and could be used to fund general operations, the Agency intends to continue providing new loans with these funds as they are repaid by borrowers.

The Agency structures its financial assets to ensure sufficient liquid assets are available as its general expenditures, liabilities, and other obligations come due.

3. INVESTMENTS

Investments consist of the following:

	<u>2022</u>	<u>2021</u>
Israel bonds (Maturing February 2023 through April 2027)	\$ 151,500	\$ 151,500
Fixed income mutual funds	1,820,982	1,829,698
Large blend mutual funds	<u>2,559,491</u>	<u>2,704,086</u>
Total	<u>\$ 4,531,973</u>	<u>\$ 4,685,284</u>

**HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO
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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021**

4. LOANS RECEIVABLE

Loans receivable consist of the following types of loans:

	<u>2022</u>	<u>2021</u>
Student loans	\$ 5,697,830	\$ 6,215,227
Jewish organization loans	4,190,600	4,169,900
General needs loans	2,362,714	2,178,366
Debt consolidation loans	2,061,264	2,509,190
Business loans	1,550,729	1,655,775
First-time home buyer loans	953,880	693,760
Pollak Community – Student loans	672,268	531,222
Fertility loans	313,305	219,961
Health care loans	205,501	167,401
Disaster relief fund	145,239	90,207
Jewish Women’s Loan Fund	119,960	47,895
Special needs fund	118,095	59,255
Unemployment loans	113,855	118,695
Emergency loans	16,127	14,456
Adoption loans	12,480	14,020
Total	<u>18,533,847</u>	<u>18,685,330</u>
Less allowance for uncollectible loans	<u>(61,204)</u>	<u>(61,204)</u>
Loans receivable, net	<u>\$ 18,472,643</u>	<u>\$ 18,624,126</u>

5. BENEFICIAL INTEREST IN ASSETS HELD BY JEWISH COMMUNITY FEDERATION

Certain assets of the Agency are held by the Jewish Community Federation (Federation) for investment purposes, with the understanding that the income and principal pertaining to these assets will be distributed to the Agency upon their request. Although the Agency’s Board of Directors recommends distributions from the fund, the trustees of the Federation maintain variance power over these funds and have final discretion. However, because the assets are for the exclusive use of supporting the charitable purposes of the Agency, the Agency includes these assets in its consolidated statements of financial position.

6. CHARITABLE REMAINDER TRUST ASSET

The Charitable remainder trust asset reflects the estimated fair value of an irrevocable charitable trust, held by a third-party trustee, for which the Agency is named as a remainder beneficiary. The fair value of the charitable remainder trust asset is measured on a recurring basis and was determined using an investment return consistent with the composition of the asset portfolio, life expectancy of the lead beneficiary, and a discount rate of 8% at June 30, 2022 and 2021.

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

7. FAIR VALUE MEASUREMENTS

Fair value is a market-based measurement, not an entity-specific measurement. For some assets and liabilities, observable market transactions or market information might be available. For other assets and liabilities, observable market transactions and market information might not be available. However, the objective of a fair value measurement in both cases is the same – to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability).

In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, as follows:

- Level 1 Inputs Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2 Inputs Inputs other than quoted prices in active markets that are observable either directly or indirectly.
- Level 3 Inputs Unobservable inputs for the asset or liability.

When a price for an identical asset or liability is not observable, a reporting entity measures fair value using another valuation technique that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs. Because fair value is a market-based measurement, it is measured using the assumptions that market participants would use when pricing the asset or liability, including assumptions about risk. As a result, a reporting entity's intention to hold an asset or to settle or otherwise fulfill a liability is not relevant when measuring fair value.

The Agency's assets subject to recurring fair value measurements are classified as follows:

Year ended June 30, 2022:	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investments	\$ 4,380,473	\$ 151,500	
Beneficial interest in assets held by Jewish Community Federation		578,742	
Charitable remainder trust asset	<u> </u>	<u> </u>	\$ 29,639
Total	<u>\$ 4,380,473</u>	<u>\$ 730,242</u>	<u>\$ 29,639</u>
Year ended June 30, 2021:	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investments	\$ 4,533,784	\$ 151,500	
Beneficial interest in assets held by Jewish Community Federation		647,912	
Charitable remainder trust asset	<u> </u>	<u> </u>	\$ 26,500
Total	<u>\$ 4,533,784</u>	<u>\$ 799,412</u>	<u>\$ 26,500</u>

HEBREW FREE LOAN ASSOCIATION OF SAN FRANCISCO AND AFFILIATE

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

The Agency's investments in mutual funds are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices.

The Agency's investments in Israel bonds are classified within Level 2 of the fair value hierarchy because they are valued using alternative pricing methods using observable information inputs, such as current interest rates.

Beneficial interest in assets held by the Jewish Community Federation are valued within Level 2 of the fair value hierarchy because it is valued based on its share of the underlying value of investments held by the Federation, which are primarily based on quoted market prices within active markets.

The Agency's charitable remainder trust asset is classified within Level 3 of the hierarchy because determination of the present value of future cash flows is based on little or no market data and requires management to develop their own assumptions. Changes in Level 3 inputs for the years ended June 30, 2022 and 2021 consist of unrealized changes in the value of the charitable remainder trust asset.

8. PROPERTY AND EQUIPMENT

Property and equipment consist of:

	<u>2022</u>	<u>2021</u>
Computer and software	\$ 289,068	\$ 307,935
Furniture and equipment	38,885	40,962
Website	9,947	9,947
Leasehold improvements	5,385	5,385
Total	<u>343,285</u>	<u>364,229</u>
Less accumulated depreciation	<u>(327,541)</u>	<u>(345,041)</u>
Property and equipment, net	<u>\$ 15,744</u>	<u>\$ 19,188</u>

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9. NET ASSETS

Net assets with donor restrictions represent unexpended funds restricted by donors as follows:

	<u>2022</u>	<u>2021</u>
Purpose and time restrictions:		
Endorsement funds (to be used to guarantee loans with fewer than required guarantors)	\$ 214,597	\$ 214,597
Credit counseling, certification, and reporting	47,158	
Charitable remainder trusts – time restricted	29,639	26,500
Loan forgiveness for low-income elderly	20,000	
Cloud storage	20,000	
Archive project	9,352	37,352
Becker award fund	6,961	6,961
Staff and Board retreat	5,000	16,000
Young leadership program	4,077	4,077
Financial fitness	2,058	2,058
Grants	2,000	
Book purchase	1,798	1,798
Staff appreciation	1,272	2,172
Time restricted	1,000	6,000
Hybrid/home office improvements	871	7,500
Other	1,246	1,649
Total purpose and time restrictions	367,029	326,664
Restricted into perpetuity:		
Loan funds	11,285,880	9,354,186
Endowment	136,661	138,896
Total perpetual restrictions	11,422,541	9,493,082
Total	\$ 11,789,570	\$ 9,819,746

Net assets with donor restrictions to be held in perpetuity consist of the donor-restricted funds received for the Agency’s interest-free loan program and those received for its endowment. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Agency classifies donor-restricted net assets as the original value of all gifts donated to the permanent endowments.

It is the understanding of the Board of Directors that all funds that are received from a donor with specific stipulations that they be treated as endowment funds, are to be held for investment by the Agency and the income derived from the initial donation (also referred to as corpus) be available to the Agency to pay for operating costs associated with the Agency. In some instances, the donor

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may specifically stipulate a further restriction as to the income derived from endowment funds. When this is the case, those donor stipulations would also be legally enforceable to the Agency and adhered to by the Board of Directors. Donor-restricted endowment funds would be commingled with other Agency invested funds, unless the donor has explicitly stipulated their segregation.

Spending Policy: The Agency charges a 3% annual program management fee to the net asset balance for all outstanding loan balances that were funded with donor-restricted contributions to be held in perpetuity. These management fees are recorded as interfund transfers.

Investment earnings on net assets with perpetual donor restrictions are recorded as increases to net assets without donor restrictions and are used to help support the operating costs of the Agency.

Investment Policy: The Agency's investment objectives are to achieve a balanced portfolio that has a reasonable return without being subject to the full extent of market fluctuations that would occur by investing in aggressive asset classes. The Agency's policy prohibits investment in hedge funds or derivative instruments. In general, the Agency achieves its diversification through investing in mutual funds with diversified holdings. These differences (stock vs. bond; domestic vs. international) serve to diversify the portfolio.

Changes in endowment net assets are as follows:

	Restricted into Perpetuity (Investment)	Restricted into Perpetuity (Loans)
Year ended June 30, 2022:		
Endowment net assets, beginning of year	\$ 138,896	\$ 9,354,186
Contributions		2,179,864
Distributions	(2,235)	
Management fee		(248,170)
Endowment net assets, end of year	<u>\$ 136,661</u>	<u>\$ 11,285,880</u>
	Restricted into Perpetuity (Investment)	Restricted into Perpetuity (Loans)
Year ended June 30, 2021:		
Endowment net assets, beginning of year	\$ 136,438	\$ 9,393,346
Contributions	3,194	183,168
Distributions	(736)	
Management fee		(222,328)
Endowment net assets, end of year	<u>\$ 138,896</u>	<u>\$ 9,354,186</u>

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10. RECOVERABLE GRANTS

Effective November 18, 2019, the Agency entered into a recoverable grant agreement with the Federation. Under the terms of this agreement, the Agency received a \$4,000,000 grant to be utilized in its Jewish organization loan fund. The grant proceeds were provided through a donor advised fund held by the Federation. The grant does not bear interest and is required to be repaid in full by January 30, 2023. Although the grant is expected to be repaid, the Agency is not required to repay: 1) any portion of the grant that the Agency is unable to collect from the borrowers of these funds as of the maturity date; or 2) any portion of the grant for which the Donor of the donor advised fund instructs the Federation that it wishes to be forgiven. Effective November 20, 2019, the Agency utilized this grant to make a Jewish organization loan to one borrower for \$4,000,000. The loan does not bear interest and is due in full on December 31, 2022. The loan agreement provides the option to extend the maturity date if agreed to by both the Agency and the borrower. The balance of this loan is \$4,000,000 as of June 30, 2022 and 2021, and is included in loans receivable in the consolidated statements of financial position.

The Agency has additional recoverable grants with the Federation with outstanding balances totaling \$3,670,270 and \$4,691,660 at June 30, 2022 and 2021, respectively. The grants were received for the purpose of making additional loans under the Agency's interest-free loan program. The grants do not bear interest and have maturities from May 1, 2025 through April 29, 2027. Any portion of the grants that the Agency is unable to collect from the borrowers of these funds is not required to be repaid to the Federation. The grant agreements each have additional repayment terms which vary from either requiring quarterly repayment or allowing the Federation to request annual repayment of principal collected on loans funded by the recoverable grants.

The recoverable grants are included as a liability in the consolidated statements of financial position totaling \$7,670,270 and \$8,691,660 at June 30, 2022 and 2021, respectively.

11. EMPLOYEE RETIREMENT PLANS

Defined Contribution Plan

The Agency sponsors a section 403(b) plan for employees who normally work at least 20 hours per week. After one year of employment, the Agency contributes 4% of each participant's salary and provides matching contributions of up to 4% of each participant's salary. Employer contributions vest according to a set schedule with 0% vested under 2 years of service and 100% vested after 6 years of service. Total employer contributions were \$94,577 and \$77,515 for the years ended June 30, 2022 and 2021, respectively.

Other post-retirement obligations

The Agency has obligations under a post-retirement agreement with a former Executive Director of the Agency. The obligations remain through the life of the beneficiaries named in the related agreement. The Agency has a liability of \$86,799 and \$72,582 as of June 30, 2022 and 2021, respectively, representing the present value of the Agency's estimated future payouts. The Agency made payments under this agreement totaling \$5,877 and \$6,030 during the years ended June 30, 2022 and 2021, respectively.

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12. OPERATING LEASES

The Agency leases its office under a non-cancelable operating lease expiring in November 2025. The Agency also leases office equipment under non-cancelable operating leases expiring through January 2025. Rental expense under all operating leases was \$102,097 and \$86,890 for the years ended June 30, 2022 and 2021, respectively. Future minimum lease payments under these leases are as follows:

<u>Year ending June 30:</u>	
2023	\$ 88,259
2024	90,669
2025	93,251
2026	<u>40,256</u>
Total	<u>\$ 312,435</u>